



SECURE CODE
WARRIOR

Pieter Danhieux

Co-Founder and CEO

Enable
DevSecOps

Cyber
Security

Improve
Agility



30,000
developers

**Goldman
Sachs**

9,000
developers



40,000
developers



Hacked using a 17 year old
software security bug in the
last 12 months



4

Million

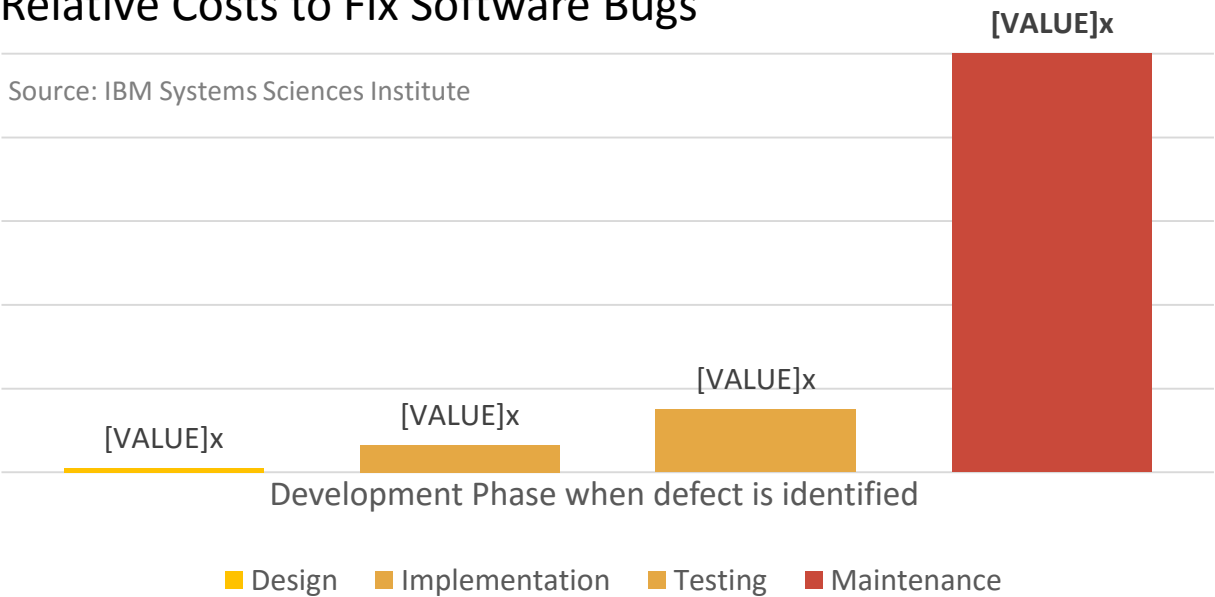
USD

Average Cost of a Data Breach - IBM 2016 Study



Relative Costs to Fix Software Bugs

Source: IBM Systems Sciences Institute



“In one very large organization, we found that projects where more than half the team members had received **secure coding training**, the number of vulnerabilities plummeted by **73 percent**.”

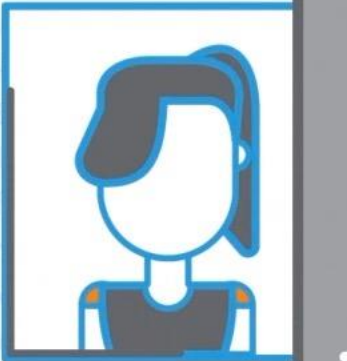
Jeff Williams, Aspect Security



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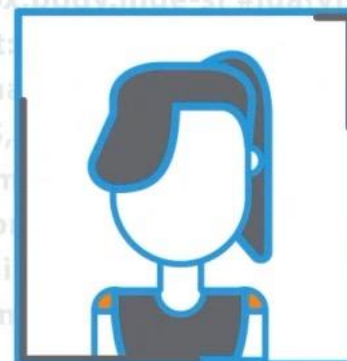
SKILL







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Quality assurance check on
your software suppliers



Prevent Data
Breaches

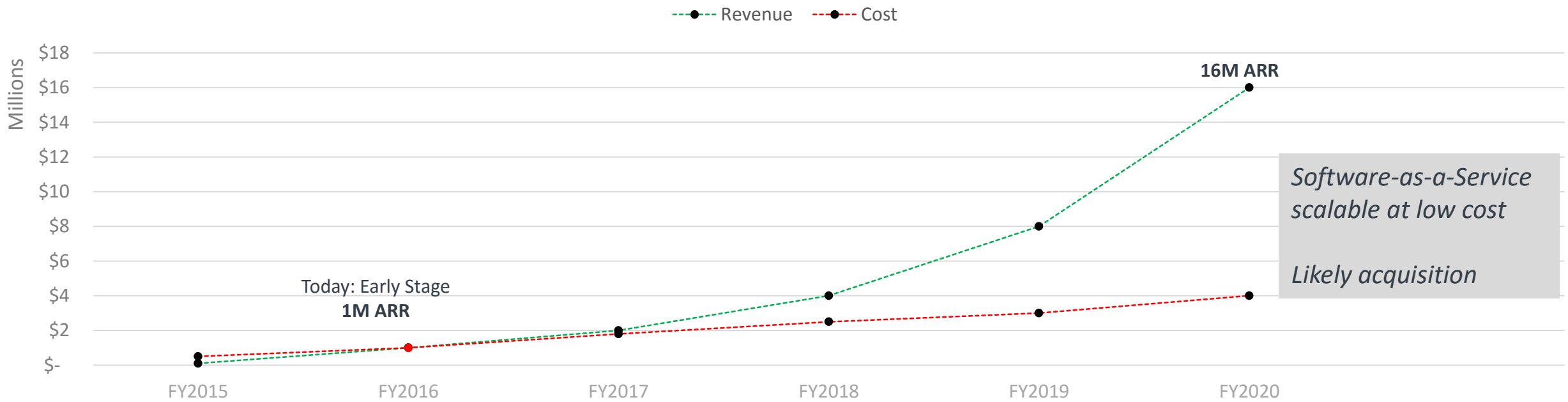
Save Costs



Deliver Faster



Skilled developers produce
software faster and more secure



Validation

Focus on B2B - Enterprise licenses for # developers for one or multiple years

- One 3y deal for 4000 licenses
- Twenty enterprise deals for 1 year

Focus on the financial Industry in US, EU, AU

- Two top 10 credit card companies (US)
- Four top 30 largest banks

Recurrent revenue / Land & Expand strategy

- Early adopter clients are expanding licenses with 10x magnitude in year 2

Scaling

Focus on verticals that follow Cyber Security and Software Engineering trends

- Telecommunication and Technology
- Manufacturing and Internet of Things
- Education

Global channel partnerships

- Software security: Synopsis, HP, IBM, Checkmarx, Veracode
- Vocational Education: Intuition, PluralSight, Lynda.com



Nicole Fitzgerald
Finance (UK)

15+ in financial modelling,
commercial negotiation and
financial control



John Fitzgerald
Founder & Chairman (UK)

- 10 years experience building and managing CyberSec EDU organizations globally
- Founded SANS Securing the Human and established it as the leading Security Awareness training platform in the world – Gartner, Oct 2014
- Harvard Business School Class of 1997



Pieter Danhieux
Founder & CEO (AU)

- 11 years experience building & managing cyber security organizations in Europe and Australia
- Principal SANS Instructor – one of only 60 worldwide. GIAC Security Expert certification holder since 2007- #11 in the world.
- Co-Founded NVISO, a fast-growing and respected cyber security company in Europe



Stephen Allor
Sales Director (US)

20+ y in enterprise software
sales – startup & corporate.
MBA Harvard Business School



Anibal Ambertin
Platform Samurai, Engineering

10y in software development,
project management an
technology architecture



Colin Wong
Chief Dragonslayer, Engineering

10y in cyber security and consulting
in Defense company



Craig Davies
Advisory Board

CEO, Australia Cyber Security
Growth Centre
Former Director of Security,
Atlassian



Fatemah Beydoun
Chief Awesome, Operations

10y in cyber security and
consulting in Defense company.
Ex-Board Australian Information
Security Association



Jaap Karan Singh
Chief Singh, Engineering

5 years cyber security experience
at Defense Company



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